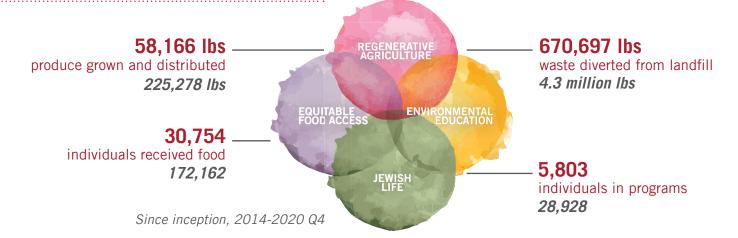


A YEAR IN REVIEW OCTOBER 2019 - SEPTEMBER 2020

FY20 IMPACT AT A GLANCE



Since the onset of COVID-19, our passionate Coastal Roots Farm team has remained 100% committed to "Nourishing Community." We are fortunate to be positioned in our work to meet critical needs in the community by addressing food insecurity, the need for outdoor educational experiences and childcare, and a community yearning for connectedness during these isolating times.

We are so grateful to our community of supporters for investing in our impact and participating in our programs. This has helped us stay open, keep our team working, and even hire essential staff to ensure we would be able to continue safely distributing food and providing our community with much needed outdoor education and childcare opportunities.

I'm so proud of our entire Farm team and eager to continue growing our impact in the year ahead!

Javier Guerrero, President and CEO

SEED TO HARVEST REGENERATIVE AGRICULTURE AND EQUITABLE FOOD ACCESS

SOIL IS THE FOUNDATION

Did you know? Topsoil is one of the most important components of our food system and is needed to grow nutritious food to feed the planet's population. Soil degradation is an increasing concern, with United States cropland soil eroding 10 times faster than it can be replenished. This impacts our ability to grow food, and causes nutrient loss, dead zones, and erosion, and necessitates the use of man-made inputs like pesticides, further contributing to climate change.

At Coastal Roots Farm we practice regenerative, carbon farming methods that support sustainability, sequester carbon, and contribute toward a more resilient climate.

We prioritize techniques that build and maintain soil, not just to grow great food but also to contribute to a solution for the larger problem of climate change.

New this year: Our dedicated farmers used **no-till and low-till farming** techniques to limit soil disruption in our 8.5-acre Food Forest. Through use of cover cropping, foraging chickens, manual bed shaping, and deep mulching, we successfully grew organic, nutrientdense chard, kale, and cucumbers for our community while sustaining and stewarding the land.

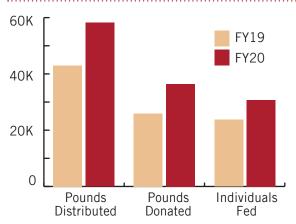


MISSING OUR VOLUNTEERS

We farm shoulder-to-shoulder with our community, participating in all aspects of the agricultural cycle. Because of the pandemic, our volunteer program has been on hold since March. The loss of 140 volunteers per month and their invaluable support has been felt deeply across our team, and we look forward to welcoming them back!

Volunteer hours lost: 1,300

MORE FOOD, MORE PEOPLE



As a tribal member who has worked in rural areas, I know many families don't often get fresh produce. I want to thank you for responding to the needs of our Native community in San Diego. It helps in ways we cannot yet measure.

-Tom Lidot, Tribal Liasion, Tribal Justice Collaborative

SHARING OUR HARVEST

Our certified-organic, nutrient-dense fruits, vegetables, herbs, and eggs are distributed to marginalized and food-insecure community members throughout San Diego County via strategic community partnerships and through our onsite pay-what-you-can Farm Stand.

New this year:

- 1. Deliveries to homebound, elder Native American families of the lipay Nation of Santa Ysabel
- 2. Deliveries to homebound, elder Native American families in partnership with San Diego American Indian Health Center
- 3. New Farm Stand partnerships reaching more low-income Latinx families including Los Angelitos de Encinitas, North County Immigration and Citizenship Center, and Casa De Amistad

LAND AND TRADITION ENVIRONMENTAL EDUCATION AND JEWISH LIFE

FORCED PAUSE, HIDDEN BLESSINGS

Whereas our Organic Food Distribution Program has grown since the onset of the pandemic, many of our programs were modified or postponed. Our commitment to providing equitable environmental education remains steadfast. Despite the resulting loss of revenue, we celebrate our expanded reach to audiences near and far made possible by virtual programs including Virtual Farm Tours, "Hivedalah," Facebook Live, and Virtual School and Group Visits. Additionally, we were pleased to re-launch our Internship Program with 6 Education Interns!

BALANCING SCREEN TIME WITH GREEN TIME

We heard our community's need for accessible childcare options and outdoor learning opportunities as families balance the challenges of hybrid learning. After State and County guidelines determined camps fell within the childcare category, we implemented all new safety protocols and were pleased to deliver seven successful **Summer Farm Camp** sessions as well as launch a brand-new **After-School Farm Camp**.

Welcomed 209 "Farmers-in-Training"

Farm Camp meets childcare needs for families and invites kids grades K-5 to spend more time in nature and less time behind the screen.

Thanks to community support, we are proud to offer scholarship to any family who needs it.

SUKKOT AT 9.5 MPH

Our popular Sukkot Harvest Festival was reimagined this year, inviting our community to celebrate and learn while prioritizing safety for all. The unique Drive-Thru experience, complete with audio tour and color-by-number mural, welcomed nearly **300 guests** to the Farm, including many first-time visitors seeking a COVID-19 safe way to mark the holiday.





Farm Camp has been so rewarding. Ana is now able to identify all kinds of produce and herbs. Last weekend, she even bought her own lemon verbena plant at the farmer's market! She loves learning about Jewish traditions, and we are thrilled she is having such a rich multicultural experience guided by a wonderful group of educators. -Andrea Welch

VIRTUAL FARMING

Our on-site School and Group Visits were revamped and are now offered virtually. These personalized lessons are available to K-6th grade classes, and scholarships are available to low-income, Title-I, and Title-V schools and groups. Last year we **reached 2,153 students.** This November, we are partnering with the Escondido Union School District to deliver science curriculum for all 1,600 4th grade students in the District!

ON DECK: NATURE PLAY!

A new hands-on, multisensory learning space made up of natural elements including up-cycled trees, raised beds, native pollinators, edible vines, and more is under way at the Farm. The **Nature Play and Environmental Learning Space** will provide youth with immersive, sensory learning to inspire exploration and a connection to the environment. Stay tuned!



THANK YOU Q4 FUNDERS

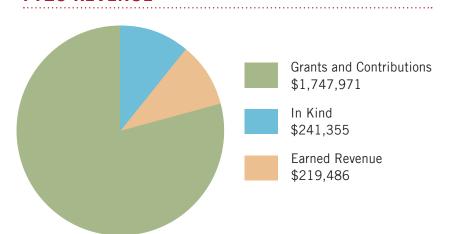
Adam R. Rosenberg and Company, **CPAs** Michael and Carolyn Berlin Richard and Terese Bernstein Bonnie Blair Richard and Peni Callahan Dalebrook Endowment Fund **EDCO** Bert Edelstein and Karen Helrich Marilyn and David Eisenman Escondido Community Foundation Cathy Frank Todd and Lynne Frank Elaine Galinson and Herbert Solomon Laura Galinson and Jodi Diamond Marla Goodman Grangetto's Farm and Garden Supply

- Barry Greenberg Jacqueline Greenberg Kelly and David Gros Ann Hunter-Welborn and David Welborn Ina Jaffe Jewish Women's Foundation Leichtag Foundation lan Lerner Maurice J. Masserini Trust Elizabeth Mohamed Nani Pua The Parker Foundation Brittany Purdy Laurayne Ratner Bernard Reiter Mark Rosenbaum Rachel Ruderman San Marcos Community Foundation
- Scarano Family Foundation at the San Diego Foundation Marcia Schoenberg Ruth Schoenberg Shelburne Farms Silicon Valley Community Foundation The Samuel I & John Henry Fox Foundation Sonia Silverstein Ileen and Randy Spoor Sprouts Healthy Community Foundation Susanne Stanford Shannon Stubblefield Walmart Jerry and Marcy Welt Bob and Nessa Wilk Molly Zager

For a complete list of Farm Founder's Circle Members, Corporate Partners, and Foundation and Government Support, please visit coastalrootsfarm.org/support.



FY20 REVENUE



Join us as we cultivate healthy, connected communities.

Coastal Roots Farm is a 501(c)(3) Nonprofit Organization (Federal Tax ID 47-1570910).